









# [GREENS] - Keirse

## THE RATIONALS

| ENGINEERS  | COORDINATORS   |
|--|--|
| <p>Albert Einstein    Marie Curie</p>   <p>THE "ARCHITECTS" (iNTp)</p> | <p>Dwight D. Eisenhower    Ayn Rand</p>   <p>THE "MASTERMINDS" (iNTj)</p>   |
| <p>Walt Disney    Catherine II</p>   <p>THE "INVENTORS" (eNTp)</p>   | <p>Bill Gates    Margaret Thatcher</p>   <p>THE "FIELDMARSHALS" (eNTj)</p> |

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**RATIONAL NTs**, being **ABSTRACT** in communicating and **UTILITARIAN** in implementing goals, can become highly skilled in **STRATEGIC ANALYSIS**. Thus their most practiced and developed intelligent operations tend to be marshalling and planning (NTJ organizing), or inventing and configuring (NTP engineering). And they would if they could be wizards in one of these forms of rational operation. They are proud of themselves in the degree they are competent in action, respect themselves in the degree they are autonomous, and feel confident of themselves in the degree they are strong willed. Ever in search of knowledge, this is the "Knowledge Seeking Personality" -- trusting in reason and hungering for achievement. They are usually pragmatic about the present, skeptical about the future, solipsistic about the past, and their preferred time and place are the interval and the intersection. Educationally they go for the sciences, avocationally for technology, and vocationally for systems work. Rationals tend to be individualizing as parents, mindmates as spouses, and learning oriented as children. Rationals are very infrequent, comprising as few as 5% and no more than 7% of the population.

A full description of the Rational is in [Please Understand Me](#) or [Please Understand Me II](#)

[Albert Einstein](#) is an iconic example of a Rational.

[A List of Famous Rationals](#)

More →

# The Green Rationals

*'How shall we cross the river?' asked Dorothy.*

*'That is easily done,' replied the Scarecrow. 'The Tin Woodman must build a raft, so we can float to the other side.'*

*'That is a first rate idea,' said the Lion. 'One would almost suspect you had brains in your head, instead of straw.'*



The idea of building a device -- like a raft -- to solve a problem and continue toward your goal is typical of Rationals, who might best be thought of as the technology temperament. Rationals instinctively look for technological ways and means of overcoming obstacles. They have a powerful desire to understand how things work, how to do things, and particularly how to build things. Rationals begin their search for technological know-how early on, as soon as they have language for questioning. And for the rest of their lives they continue to investigate the patterns of nature and society, almost driven to learn all they can about science and technology.

## Rationals: at a glance

Whatever their field, Rationals set out to comprehend the natural world in all its complexity. Rationals want to learn about...

[ [Please Understand Me II](#) | [Temperament](#) | [Love & Temperament](#) | [Couples](#) | [Leading](#) | [Work](#) | [Parenting](#) | [Presidents](#) | [FAQ](#)  
| [Artisans](#) | [Guardians](#) | [Idealists](#) | [Rationals](#) | [The Four Temperaments](#) | [Publications](#) | [The Keirsey Temperament Web Site](#) ]

<http://keirsey.com/temperamenttype.html>

10/3/2002

**Green**

|                                       |   |
|---------------------------------------|---|
| Expected distribution in population   | Between 10% and 13%   |
| Images                                | Scientist, nerd, computer genius  |
| Goals in life                         | <ul style="list-style-type: none"> <li>• Understand everything</li> <li>• Question everything</li> <li>• Have novel insights</li> <li>• Independence</li> </ul>   |
| Contributions                         | <ul style="list-style-type: none"> <li>• When we appreciate the power of careful, more or less solitary thinking, the kind of scrutiny that questions everything from the ground up in the hope of building a better idea, organization or whatever, we can sympathize with the Greens. We can also appreciate the bravery and the loneliness of these long-distance thinkers, who ponder everything and desperately (and hopelessly) seek complete understanding of everything, an impossible but beloved goal of the Greens.</li> </ul>                       |
| Likes                                 | <ul style="list-style-type: none"> <li>• Thinking, reasoning</li> <li>• Inquiry and questioning everything</li> <li>• Logic, structure</li> <li>• The "big picture"</li> </ul>  |
| Dislikes and irritants                | <ul style="list-style-type: none"> <li>• Routine</li> <li>• Following illogical instructions or traditions</li> </ul>   |
| Typical concerns                      | <ul style="list-style-type: none"> <li>• Time for independent investigation, questioning, thinking and logical development.</li> </ul>  |
| What others may not like about Greens | <ul style="list-style-type: none"> <li>• Irritate others by frequently seeing interesting ideas or directions of development uninteresting to others.</li> <li>• Can become locked into a search for the ultimate and perfect answer, procedure, etc. when no one else cares about the subject.</li> <li>• Seem arrogant to others at times -- Sometimes deliberately choose to ignore rules or others' wishes or concerns. Focus instead on their own, more strictly logical picture of what is going on and what should be achieved in the future.</li> </ul> |

# True Colors

There are four colors, and they correspond with the four temperaments Keirsey described on his [web pages](#) about the Keirsey Temperament Sorter and the Keirsey Temperament Theory:

|                   |          |
|-------------------|----------|
| Gold (not yellow) | Guardian |
| <del>Blue</del>   | Idealist |
| Orange            | Artisan  |
| Green             | Rational |

Using the True Colors (or temperaments) is a quicker and easier way to understand people than trying to remember all 16 personality types associated with the Myers-Briggs. It is popular in school and work settings to help understand and plan for filling the needs of various types of people, not just those like yourself.

It is important to keep in mind that all people have all four colors as part of their personalities, although one will predominate. For instance, Blue is my first Color, with Green and Orange about equal as my second Color, and least like me is Gold. It is good for me to learn about all the colors, but to pay special attention to the characteristics of Golds if I am to understand and work well with them.

## Keirsey's temperament ideas, from his *Portraits of Temperament*

|                           | <sup>GOLD</sup><br>Guardians | <sup>BLUE</sup><br>Idealists | <sup>ORANGE</sup><br>Artisans | <sup>GREEN</sup><br>Rationals |
|---------------------------|------------------------------|------------------------------|-------------------------------|-------------------------------|
| <b>Emotions</b>           |                              |                              |                               |                               |
| admire most               | Aristocrat                   | Prophet                      | Prodigal                      | Genius                        |
| common outlook            | Pessimist                    | Paradoxical                  | Cynical                       | Skeptical                     |
| mood often                | Concerned                    | Enthusiastic                 | Excited                       | Calm                          |
| negative mood often       | Despondent                   | Irascible                    | Bored                         | Pressured                     |
| philosophy                | Fatalist                     | Believer                     | Optimist                      | Relativist                    |
| proudest of               | Responsibility               | Integrity                    | Skill                         | Ingenuity                     |
| <b>Desires</b>            |                              |                              |                               |                               |
| desire more               | Ownership                    | Romance                      | Stimulation                   | Precision                     |
| favorite virtue           | Generosity                   | Good will                    | Boldness                      | Willpower                     |
| high need                 | Membership                   | Rapport                      | Impact                        | Achievement                   |
| high pleasure             | Being indulged               | Make believe                 | Play games                    | Practice skills               |
| join others for           | Ceremony                     | Inspiration                  | Frivolity                     | Clear-cut purpose             |
| naturally seek            | Security                     | Identity                     | Adventure                     | Problems                      |
| want for family           | Hierarchy                    | Mutuality                    | Mobility                      | Individuality                 |
| <b>Mental Functioning</b> |                              |                              |                               |                               |
| best at                   | Material                     | Personnel                    | Tactics                       | Strategies                    |
| imagine easily            | Associations                 | Metaphors                    | Tones                         | Structures                    |
| learn easiest             | Business                     | Letters                      | Arts                          | Sciences                      |
| most trusted tool         | Authority                    | Intuition                    | Impulse                       | Reason                        |
| notice most               | Standards                    | Integrations                 | Variations                    | Differentiations              |
| observe easily            | Quantities                   | Implications                 | Expedients                    | Categories                    |